sageworks Industry Data and Analysis

Industry:	623312 - Assisted Living Facilities for the Elderly
Sales Range:	All Sales Ranges
Data Source:	Private Companies
Location:	US - Kansas
Prepared On:	2/19/2014

INDUSTRY FINANCIAL DATA AND RATIOS

Average by Year (Number of Financial Statements)

Financial Metric	Last 12 Months (6)	2013 (6)	2012 (11)	Last 5 Years (44)	All Years (64)
Current Ratio	2.39	2.39	1.56	1.50	1.40
Quick Ratio	2.30	2.30	1.27	1.31	1.18
Gross Profit Margin	100.00%	100.00%	99.98%	99.99%	98.57%
Net Profit Margin	3.20%	3.20%	4.00%	7.14%	-2.39%
Inventory Days	N/A	N/A	N/A	N/A	N/A
Accounts Receivable Days	11.34	11.34	6.88	5.82	4.93
Accounts Payable Days	6.15	6.15	8.98	9.02	10.36
Interest Coverage Ratio	1.59	1.59	3.89	4.54	2.86
Debt-to-Equity Ratio	10.14	10.14	2.98	4.32	5.92
Debt Service Coverage Ratio	N/A	N/A	1.58	3.06	3.06
Return on Equity	34.90%	34.90%	14.01%	12.45%	1.41%
Return on Assets	2.16%	2.16%	2.98%	1.07%	-5.43%
Fixed Asset Turnover	0.56	0.56	0.55	0.54	0.53
Sales per Employee	N/A	N/A	N/A	N/A	$70,432
Profit per Employee	N/A	N/A	N/A	N/A	N/A
Growth Metric	**Last 12 Months (0)**	**2013 (0)**	**2012 (10)**	**Last 5 Years (25)**	**All Years (28)**
Sales Growth	N/A	N/A	-2.57%	2.25%	2.94%
Profit Growth	N/A	N/A	-4.62%	20.43%	20.43%

Average by Year (Number of Financial Statements)

Income Statement	Last 12 Months (6)	2013 (6)	2012 (11)	Last 5 Years (44)	All Years (64)
Sales (Income)	100.00%	100.00%	100.00%	100.00%	100.00%
Cost of Sales (COGS)	0.00%	0.00%	0.00%	0.01%	1.43%
Gross Profit	100.00%	100.00%	99.98%	99.99%	98.57%
Depreciation	1.11%	1.11%	4.89%	5.54%	7.06%
Overhead or S,G,& A Expenses	92.33%	92.33%	66.00%	61.03%	59.02%
Payroll	33.26%	33.26%	43.58%	41.10%	40.92%
Rent	10.24%	10.24%	10.07%	11.08%	8.49%
Advertising	0.00%	0.00%	0.97%	1.01%	1.00%
Other Operating Income	0.00%	0.00%	0.00%	0.00%	0.00%
Other Operating Expenses	1.94%	1.94%	20.66%	19.97%	25.91%
Operating Profit	4.62%	4.62%	8.19%	13.46%	6.58%
Interest Expense	1.77%	1.77%	5.41%	6.30%	8.96%
Other Income	0.00%	0.00%	0.00%	0.01%	0.02%
Other Expenses	0.00%	0.00%	0.03%	0.03%	0.03%
Net Profit Before Taxes	3.20%	3.20%	4.00%	7.14%	-2.39%
Adjusted Net Profit before Taxes	3.20%	3.20%	4.00%	7.14%	-2.39%
EBITDA	6.08%	6.08%	14.68%	18.97%	13.63%
Taxes Paid	0.00%	0.00%	0.00%	0.00%	0.00%
Net Income	3.20%	3.20%	4.00%	7.14%	-2.39%

Balance Sheet	Last 12 Months (6)	2013 (6)	2012 (11)	Last 5 Years (44)	All Years (64)
Cash (Bank Funds)	9.76%	9.76%	5.91%	5.99%	5.11%
Accounts Receivable	2.10%	2.10%	1.58%	1.08%	0.97%
Inventory	0.00%	0.00%	0.00%	0.00%	0.00%
Other Current Assets	0.52%	0.52%	0.84%	0.92%	0.84%
Total Current Assets	24.83%	24.83%	8.53%	16.27%	13.98%
Gross Fixed Assets	137.34%	137.34%	133.59%	124.37%	116.78%
Accumulated Depreciation	63.92%	63.92%	51.18%	45.03%	33.84%
Net Fixed Assets	73.42%	73.42%	82.41%	79.34%	82.94%
Other Assets	19.40%	19.40%	4.50%	4.39%	3.08%
Total Assets	100.00%	100.00%	100.00%	100.00%	100.00%
Accounts Payable	1.62%	1.62%	1.79%	1.58%	1.28%
Notes Payable / Current Portion of Long Term Debt	0.00%	0.00%	0.61%	1.30%	1.34%
Other Current Liabilities	4.09%	4.09%	2.66%	3.56%	3.34%
Total Current Liabilities	23.26%	23.26%	14.05%	14.34%	13.56%
Total Long Term Liabilities	92.83%	92.83%	85.77%	76.92%	74.69%

Total Liabilities	116.09%	116.09%	100.01%	91.26%	88.25%
Preferred Stock	0.00%	0.00%	0.00%	0.00%	0.00%
Common Stock	0.02%	0.02%	0.02%	0.01%	0.03%
Additional Paid-in Capital	0.00%	0.00%	0.00%	0.00%	0.07%
Other Stock / Equity	-2.64%	-2.64%	9.85%	1.99%	1.43%
Ending Retained Earnings	21.28%	21.28%	-10.10%	0.90%	6.13%
Total Equity	22.61%	22.61%	7.74%	8.74%	11.75%
Total Liabilities + Equity	100.00%	100.00%	100.00%	100.00%	100.00%